MINUTES OF THE AUDIT COMMITTEE MEETING OF PUREGOLD PRICE CLUB, INC. AUGUST 11, 2017, 4 PM, MANILA GOLF & COUNTRY CLUB, MAKATI CITY

Present:

Also Present:

Absent:

Susan P. Co

Matess Lontoc

Edgardo G. Lacson

Leonardo B. Dayao Jaime Dela Rosa Teodoro Polinga

Call to Order:

Mr. Dayao presided over the meeting and declared presence of quorum since majority of the members were present.

Agenda: Presentation of the 1H - 2017 Financial Report of Puregold Price Club, Inc. Mr. Teodoro Polinga presented the attached Consolidated Financial Performance Report of the Company and its subsidiaries.

In brief, Polinga reported that in the first half of the year 2017, the Company gathered net sales of P56.5 billion, up 10.8 %, from P51 billion last 1H-2016; Cost of sales from P42 billion to P47 billion, up by 10.3%; Gross profit of P9.3 billion, up 10.3%, from P8.2 billion last year; Other operating income, up by 7.7%, or P1.5 billion from P1.4 billion; Gross income P10.9 billion, up 12.5%, from P9.7 billion 1H last year; Operating expenses from P6.4 billion to P7.3 billion, up 13.7%; Income from operations up 10.2% or P3.6 billion from P3.2 billion; Income before tax, P3.5 billion from P3.2 billion last year, up 9.7%; Income after tax P2.5 billion from P2.2 billion, up 9.8% from last year. Income tax expense increased from P958 million to P1 billion. EPS stood at P0.90 with 315 stores excluding 28 QSR of Kareila.

Financial position and cash flows were presented in the attached report.

Discussion:

Mr. Dela Rosa inquired about the audit plan and audit committee charter of the Company. The same is undergoing revision and it will be presented in the succeeding meetings by the internal auditor.

After further discussion, the committee approved the 1H Financial Report of the Company and Mr. Dela Rosa endorsed the same for final approval of the Board of Directors.

Other Matters:

Next Audit Committee meeting was set on November 6, 2017, 4 pm.

Adjournment:

No other business was discussed, the meeting was called to adjourn.

Prepared by:

Atty. Candy 10 Datanay-Datuon Assistant Corporate Secretary

Certified correct by the members of the Audit Committee.

SUSAN P. CO

EONARDO B. DA

JAIME DELAROSA





1H 2017 and 2016 Consolidated Financial Statements

Summary



- > Financial Performance
- >Financial Position
- ➤ Cash Flows



Financial Position - Liabilities

Php in thousands	Jun 2017	Dec 2016	Change	%
Current Liabilities				
Accounts payable and accrued expenses	P5,055,673	P9,643,659	(P4,587,986)	-47.6%
Loans payable	4,157,500	5,017,500	(860,000)	-17.1%
Income tax payable	531,664	843,547	(311,883)	
Due to related parties	21,333	33,777	(12,443)	-36.8%
Current maturities of longterm debt - n	et 120,000	120,000	~	0.0%
Other current liabilities	297,341	403,864	(106,523)	-26.4%
Total Current Liabilities	P10,183,511	P16 062 347	(P5,878,836)	-36.6%
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Noncurrent Liabilities Noncurrent accrued rent	P3,078,955	P2,909,884	P169,071	5.8%
Noncurrent Liabilities		P2,909,884		5.8%
Noncurrent Liabilities Noncurrent accrued rent	P3,078,955	P2,909,884	P169,071	5.8% 0.0%
Noncurrent Liabilities Noncurrent accrued rent Long-term debt - net	P3,078,955 2,398,139 325,818 469,258	P2,909,884 2,397,097 371,120 469,258	P169,071 1,042	5.8% 0.0%
Noncurrent Liabilities Noncurrent accrued rent Long-term debt - net Deferred tax liabilities - net	P3,078,955 2,398,139 325,818	P2,909,884 2,397,097 371,120 469,258	P169,071 1,042	5.8% 0.0% -12.2%

Financial Position - Equity



Php in thousands	Jun 2017	Dec 2016	Change	%
Equity	7 57 ×			
Capital stock	P2,785,363	P2,785,363	P-	0.0%
Reserve for retirement plan - net of tax	62,524	62,524	-	0.0%
Additional paid in capital	20,830,391	20,830,391	-	0.0%
Treasury stock – at cost	(56,702)	(56,702)	-	0.0%
Retained earnings	22,039,564	19,551,432	2,488,132	12.7%
Total Equity	P45,661,140	P43,173,008	P2,488,132	5.8%

Key Performance Indicator



连 引获	Jun 2017	Dec 2016
Current Ratio (1)	2.31	1.73
Asset to Equity Ratio (2)	1.36	1.51
Debt to Equity Ratio (3)	0.36	0.51
Debt to Total Assets Ratio (4)	0.26	0.34
Book Value per Share (5)	P16.51	P15.61
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	1H 2017	1H 2016
Earnings Per Share (6)	P0.90	P0.82
Return on Assets (7)	3.9%	3.9%
Return on Equity (8)	5.6%	5.7%

Notes

- (1) Current Ratio = Current assets over current liabilities
- (2) Asset to Equity Ratio = Total assets over total equity
- (3) Debt to Equity Ratio = Total liabilities over total equity
- (4) Debt to Total Assets Ratio = Total liabilities over total assets
- (5) Book Value Per Share = Total equity over total common shares outstanding
- (6) Earnings Per Share = Net income after tax over weighted average common shares outstanding
- (7) Return on Assets = Net income after tax over average total assets
- (8) Return on Equity = Net income after tax over average total equity



thank you...